

Message Text

UNCLASSIFIED

PAGE 01 BONN 02557 101648Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----102042Z 126810 /40

R 101633Z FEB 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 5512
AMCONSUL BREMEN
AMCONSUL FRANKFURT

UNCLAS BONN 02557

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - ARA MANUFACTURING COMPANY
GRAND PRAIRIE, TX.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

BREMEN CONSULAR DISTRICT:

1. HORNKOHL & WOLF, MASCHINENFABRIK UND APPARATEBAU
GROENLANDSTR. 20
POSTFACH 77 02 66
2820 BREMEN 77, GERMANY

CONTACT: HERR HAROLD WOLF, PARTNER/MANAGER
PHONE: 0421-64 00 56
TELEX: 02 44 959
COMMENT: FIRM CLOSELY EXAMINED ARA'S SALES LITERATURE
AND IS INTERESTED IN BUSINESS CONNECTION WITH US
FIRM. IT IS OUR OPINION THAT HORNKOHL & WOLF WOULD BE
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MOST SUITABLE CONTACT FOR US FIRM IN OUR CONSULAR
DISTRICT. THEREFORE, WE REFRAINED FROM CONTACTING ANY
OTHER FIRMS. HORNKOHL & WOLF KEPT ARA'S SALES LITER-
ATURE. SHOULD THE PRESENT CONTACT NOT RESULT IN A FINAL
BUSINESS ARRANGEMENT, WE WILL TRY TO IDENTIFY OTHER
INTERESTED FIRMS.

FRANKFURT CONSULAR DISTRICT:

1. ELTAG LUFTTECHNISCHE ANLAGEN GMBH
WILHELMSTR. 98
6050 OFFENBACH
CONTACT: MR. SCHUESSLER, MANAGER
PHONE: 0611-85 77 43

2. GERHARD MUELLER
IM MAISEL
6204 TAUNUSSTEIN-MEUHOF
CONTACT: MR. MUELLER, JR., MANAGER
PHONE: 06128-6061
TELEX: 04 182 757

COMMENT: WE COULD NOT FIND MORE THAN TWO COMPANIES
INTERESTED IN THIS PROPOSAL IN OUR DISTRICT. AUTO-
MOTIVE AIR CONDITIONING MARKET IN GERMANY IS LIMITED
DUE TO CLIMATE AND GENERALLY INCREASING INCLINATION
TO CUT GASOLINE CONSUMPTION.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN02557
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770048-0706
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770255/aaaabwwz.tel
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Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 28-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3358059
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - ARA MANUFACTURING COMPANY GRAND PRAIRIE, TX. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/8a5e74c8-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009